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June 8, 2022

Dear Valued Customer,

Several market factors, including the US fuel cost, inventory products, labor rates, utilities, etc., have increased our costs significantly. This has already begun to affect our entire industry as well as all other industries.

Many of our customers are probably seeing rising material prices already. We have tried to maintain our current pricing as long as possible, but we cannot continue to do so.

Therefore, we are implementing a price increase to be effective July 1, 2022 as follows:

All inventory will increase by 10%

Labor will go from \$70/hr. to \$85/hr.

Blade Sharpening will go from \$7.00 to \$10.00

Chain Sharpening will go from \$10 to \$15

Pick Up and Delivery will remain the same - \$50

Additionally, we will be adding a fuel surcharge of \$5.00 for every delivery starting June 13th 2022.

Please contact your sales rep with any questions or concerns.

We truly appreciate your business and look forward to continuing our working relationship with you.

Respectfully,

Management